

Retail Compliance Management Solution

Actionable intelligence for informed supply chain decisions

In today's dynamic retail environment, knowledge is power – but there's a hitch to this statement. Knowledge comes from processing information, but information, like your merchandise, has a shelf life. The inability to efficiently process large amounts of information into useful knowledge costs more than just time – it can eclipse your competitive advantages. The Retail Compliance Management Solution (rCMS) confronts this issue head on, equipping your distribution and merchant personnel, and supply chain trading partners, with comprehensive, mission-critical compliance information.

Real, proven, supply-chain value

The Retail Compliance Management Solution (rCMS) benefits the retail enterprise by providing:

- **Visibility** – A 360-degree view of supply chain operations
- **Accountability** – Identifying the source of trouble areas, both internal and external
- **Predictability** – Preventing problems before they occur

- ✓ Best-in-class analysis of vendor/supplier performance to discover and leverage opportunities to improve supply chain performance.
- ✓ Realization of unknown and untapped value from existing functional systems investments.
- ✓ Creation and deployment of comprehensive PO Life Cycle data warehouse with PO versioning.
- ✓ Deployment of sustainable compliance and supply chain solutions for continuous improvement
- ✓ Recognized vendor compliance expertise and supply chain thought leadership.

rCMS enables process management on an exception basis and allows continuous monitoring, measurement and prediction of supply chain activities. rCMS is a single-source supply chain data warehouse that provides cross-functional visibility and reporting on all ordering, shipping and receiving functions throughout the enterprise. Potential problems are quickly identified and resolved through collaboration with vendors, merchants, distribution, logistics and transportation.

By leveraging the data in existing systems, and using proprietary detection and notification processes, rCMS helps retail professionals focus on what matters most – slashing costs and improving merchandise flow.

Compliance Networks and RCMS equip retailers to maximize efficiency with:

- Identifying violations of routing guides
- Gaining a 360-degree view into the supply chain
- Generating chargebacks automatically
- Automating exception notification to vendors
- Implementing automated vendor scorecards
- Leveraging multiple charge structures
- Employing discretionary chargeback enforcement
- Fostering internal and external collaboration

Vendor Score Report for RBW USA
ISSUED BY: 10/20/09

PII Rate Performance				On Time Performance				PO & ASN Accuracy			
Total Orders	PII Rate	Cost	Max	Total Orders Delivered	High On	Max	Total Order Lines	PO Error Lines	Max	ASN Error Lines	Max
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0
10,000	0.0%	\$0.00	0.0%	9,500	95%	95%	10,000	0	0	0	0

Chargeback Performance - Top 5 Not Charges by Role											
Role	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count	Amount	Count
ASN	10	\$100	10	\$100	10	\$100	10	\$100	10	\$100	10
ASN	10	\$100	10	\$100	10	\$100	10	\$100	10	\$100	10
ASN	10	\$100	10	\$100	10	\$100	10	\$100	10	\$100	10
ASN	10	\$100	10	\$100	10	\$100	10	\$100	10	\$100	10
ASN	10	\$100	10	\$100	10	\$100	10	\$100	10	\$100	10

Vendor Compliance Optimization...

...is the best practice that aligns vendor performance with customer's objectives.

Vendor compliance optimization drives cost reduction and accelerated profitability for the extended supply chain.

Vendor compliance optimization results in continuous improvement of merchandising plan execution.

Since 2000, Compliance Networks has been the leading provider of lean supply chain solutions for merchandising plan execution and PO Life Cycle data mining.

Compliance Networks' suite of vendor compliance and distribution solutions accelerate retail profits with increased sales, decreased costs, and mitigated risk.

Compliance Networks' business partners include Kohl's, Burlington Coat Factory, Pep Boys, Sports Authority, Bon-Ton Stores, Stein Mart, Annie Sez, Mandeas, Tractor Supply Company, and Bobs Stores.

Comprehensive rCMS functionality

By leveraging Compliance Networks' advanced functionality and reporting, you will have everything you need to take the guesswork out of planning and managing your supply chain operations.

Automated Chargeback Identification

A flexible, proprietary process reviews every supply chain transaction for consistency with vendor guidelines or rules and creates offsets to the increased costs associated with non-compliance.

Automated Vendor Scorecard

The automatically created vendor scorecard accurately summarizes and compares individual vendor performance.

Automated Reporting and Email Capabilities

A proprietary process allows retailers to schedule a virtually unlimited number of reports to automatically run and email to merchants, internal recipients and vendor contacts.

Freight Routing Review

Using a retailer's freight bills or EDI 214/210, rCMS manages an array of freight expectations.

RF Audit Engine

This enhances and intelligently streamlines the RF audit process while maintaining an overall random-sample approach for all vendors.

Trouble Shipment Tracking

A tool that objectively tracks and manages problem shipments by aging outstanding issues, assigning reason codes to problems, and associating each problem with the appropriate individual.

Correspondence Management

A tool that objectively tracks vendor disputes and resolution, and logs information about communications, with instantaneous visibility into vendor shipping performance and relevance.

rCMS offers a complete, on-demand solution for vendor compliance management, enabling retailers to:

- Detect all vendor violations and exceptions that can disrupt the flow of merchandise through distribution
- Document violations as they occur, for easy retrieval and use as evidence
- Collaborate with merchants and supply chain partners, sharing information that facilitates preventative action
- Improve flow within the supply chain, utilizing actionable intelligence to make informed decisions



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