

- Supply Chain Performance
- Supply Chain Visibility
- Vendor Compliance

Real, proven, supply chain value

Discover and leverage opportunities to improve supply chain performance with best-in-class analysis of vendor/supplier performance.

Realize unknown and untapped value from existing functional systems investments.

Leverage comprehensive PO Life Cycle data warehouse with PO versioning.

Improve continuously with sustainable compliance and supply chain solutions.

Accelerate profits through a powerful partnership with recognized vendor compliance experts and supply chain thought leaders.

Opportunity Assessment™

Profitable, proven business partners Compliance Networks is not a typical supply chain systems vendor. We provide solutions that bring measurable, ongoing, and reliable profitability for the extended supply chain. Our extensive experience as practitioners and solution providers in retail, manufacturing, and military supply chains offers our customers best-practice expertise and thought leadership. Prospective customers realize value just by participating in our sales process. Our pathway to real partnership is understanding future business partners and their objectives, and ensuring that we are aligned and value-driven.

Diagnosis Your family doctor follows an effective three-step approach and so does Compliance Networks, when conducting an Opportunity Assessment Survey™ (OAS): we examine, we diagnose, and then we prescribe a solution. What's different about us? We come to you...and it's free. How many doctors make free house calls today?



Free Opportunity Assessment The free Compliance Networks Opportunity Assessment Survey (OAS)™ provides us a deep knowledge of future business partners' philosophies, culture, objectives, and supply chain operations. We combine this with our experience, expertise, and diligence, when we evaluate processes to identify areas of excellence and areas of opportunity.

Pain-free Compliance Networks deploys solutions without interrupting operations, causing confusion, and forcing unnecessary change. The OAS™ is also conducted with these considerations. It is an opportunity for us to listen, learn and share experience, knowledge, and proven practices. If it is not broken, we will not try to fix it.

Rapid Time-to-Benefits The OAS™ can be completed in one to two days. Within weeks, we present our findings via the Opportunity Assessment Presentation™ (OAP). This 2-3 hour session includes areas for improvement, areas of excellence, opportunities, and recommendations for leveraging the findings. Recommendations include process, people, and technology solutions. As with our solutions, benefits are realized quickly.

No Risk The worst case for the prospective partner is a no-cost, valuable, objective third-party assessment of current vendor compliance and supply chain performance and opportunities. Compliance Networks builds productive, long-term partnerships. We have broad, successful retail – centric expertise from vendors to DC operations to IT to store operations. We recommend and deploy solutions to vendor compliance and supply chain challenges.

Vendor Compliance Optimization...

...is the best practice that aligns vendor performance with customer's objectives.

Vendor compliance optimization drives cost reduction and accelerated profitability for the extended supply chain.

Vendor compliance optimization results in continuous improvement of merchandising plan execution.

Since 1999, Compliance Networks has been the leading provider of lean supply chain solutions for merchandising plan execution and PO Life Cycle data mining.

Compliance Networks' suite of vendor compliance and distribution solutions accelerate retail profits with increased sales, decreased costs, and mitigated risk.

Compliance Networks' business partners include Kohl's, Burlington Stores, Pep Boys, The Sports Authority, Bon-Ton Stores, Stein Mart, Tractor Supply, and GNC.

Format The opportunity assessment is delivered in two parts – the Opportunity Assessment Survey™ (OAS) and the Opportunity Assessment Presentation™ (OAP).

1 - Opportunity Assessment Survey™ The survey generally takes at least a full day to complete and includes complete reviews of the current vendor compliance process, distribution receiving process, freight and transportation. The survey also includes interviews of key personnel within the organization, an analysis of the current vendor guidelines, and a leave-behind financial benchmarking survey.

2 - Opportunity Assessment Presentation™ The opportunity assessment presentation is scheduled two to three weeks after the financial benchmarking survey is complete, and takes approximately two and one-half hours to present. The presentation includes a summary of the survey findings as well as an overview of the Compliance Networks solution.

Deliverables The results of the survey include a presentation of findings that are focused on the following key areas:

- Review of current vendor compliance practices
- Areas of vendor compliance excellence already employed
- Opportunities to benefit from vendor compliance optimization
- The economic impact of a formal vendor compliance process
- Current industry best practices of leading retailers
- Benchmarking of chargeback data for comparison with other retailers



In addition, Compliance Networks provides a highly confidential and proprietary report that details the information listed above.

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to Schedule Vendor compliance optimization is a new focus for many retail organizations. Compliance Networks knows that no other process improvement solution will bring faster bottom-line results. Our successful track record and confidence in vendor compliance optimization make it easy for us to offer the survey and presentation phases of the Opportunity Assessment™ **at no cost to prospective business partners.**

Compliance Networks is also available for additional vendor compliance and supply chain consulting beyond the presentation phase.



We look forward to a mutually beneficial and profitable relationship. More information is available at ComplianceNetworks.com or via email at info@compliancenetWORKS.com.